



Belfast
Telegraph



N O R T H E R N I R E L A N D

Property Awards

Sponsored by

 **Ulster Bank**

2008

www.belfasttelegraph.co.uk/propertyawards

This is now the third year of the Belfast Telegraph Northern Ireland Property Awards in association with Ulster Bank. For the past two years, the Property Awards have enjoyed sell-out events with over 500 people attending the gala awards dinner.

The purpose of these awards is to celebrate excellence within the property sector in Northern Ireland and provide agencies, developers and young agents with an ideal platform to showcase outstanding work.

This year has been a very challenging year for the property market. That said, these awards offer the opportunity for the sector to showcase some of the exceptional work that continues to be undertaken and provides positive media coverage.

You'll see that some categories have changed from last year. We've introduced a category for Commercial Investment Agency of the Year as well as Commercial Letting/Management Agency of the Year.

The award categories have been designed to encompass all areas of the residential and commercial property sectors. Please note, unlike other awards, you must submit an entry to be considered for an award. We look forward to receiving your entry and do hope you will join us for the black tie gala awards dinner on Thursday 13th November at the Ramada Hotel, Shaw's Bridge.

How to enter:

Entry is free and straightforward. Simply follow the steps below and ensure that your entries meet the eligibility criteria.

Step 1:

Decide which categories you wish to enter. You may enter as many categories as you wish, but you may only enter each category once.

Step 2:

Complete the entry form for each submission and attach the relevant information as requested in the format set out in the Competition Rules & Guidelines/Categories & Criteria.

Step 3:

Return your entry to the competition administrators, JPR, not later than 12 noon on Friday 17th October.

Please note: All submissions must adhere to the competition rules set out in this brochure. Entries which do not observe these requirements may be disqualified.

List of Categories

Commercial Investment Agency of the Year
(Sponsored by Arthur Cox)

Commercial Letting/Management Agency of the Year
(Sponsored by Cleaver Fulton Rankin)

Residential Property Agency of the Year
(Sponsored by Ulster Bank House Mortgages)

Commercial Property Developer of the Year
(Sponsored by Carson McDowell)

Residential Property Developer of the Year
(Sponsored by Millar McCall Wylie)

Commercial Property Development of the Year
(Sponsored by L'Estrange & Brett)

Residential Property Development of the Year
(Sponsored by John McKee & Son)

Investment Property Deal of the Year
(Sponsored by KPMG)

Young Property Agent of the Year
(Sponsored by A&L Goodbody)

Property Personality of the Year
(Sponsored by Ulster Bank)

Judging Panel

• **John Simpson**
Chair

• **Richard Ennis**
Ulster Bank

• **John Armstrong**

Construction Employers Federation

• **Professor Alastair Adair**
University of Ulster

• **Alistair Dunn**
Property Consultant

• **Denis Myles**
Formerly of Myles Danker

• **Kevin Milhench**
Formerly of Lambert Smith Hampton

• **Bill Morrison**
Planning Consultant

• **John Davidson**
Royal Institution of Chartered Surveyors (RICS)

Categories and Criteria

SECTION A

Commercial and Residential Agencies

These categories are open to property agents or teams based and operating commercially in Northern Ireland. Judges will select winners based on the following criteria and rationale. Entries should clearly demonstrate the specialist skills needed to provide clients with top quality service, consistency and best value on a range of deals completed during the last year.

Commercial Investment Agency of the Year
Sponsored by Arthur Cox

ARTHUR COX

This category is open to Northern Ireland commercial agencies. To support your application you should:

- Provide an overview of commercial investment activity in the last year.
- Demonstrate how you have delivered value for money.

Commercial Letting/Management Agency of the Year
Sponsored by Cleaver Fulton Rankin



This category is open to Northern Ireland commercial agencies. To support your application you should:

- Provide an overview of management activity in the last year.
- Provide an overview of letting rent review and lease renewal activity on behalf of landlords/tenants in the last year.
- Provide evidence of new national/multi-national occupiers to Northern Ireland over the last year.
- Demonstrate how you have delivered value for money.

Residential Property Agency of the Year
Sponsored by Ulster Bank House Mortgages

Ulster Bank

This category is open to all residential property agencies. To support your application you should:

- Show evidence of market presence within your specific region in single dwelling resales.
- Show evidence of market presence within your specific region in sales of new development schemes.

SECTION B

Commercial and Residential Developers

These categories are open to all developers operating within Northern Ireland (or to Northern Ireland-based developers carrying out work outside Northern Ireland). The judges will seek to identify the developer who has demonstrated a commitment to providing solutions to challenges and satisfying demands. Demonstrating innovation and initiative is desirable.

Commercial Property Developer of the Year
Sponsored by Carson McDowell



Residential Property Developer of the Year
Sponsored by Millar McCall Wylie



To support your application for the Developer of the Year categories you should:

- Provide an overview of activity in the past year.
- Provide environmental, social and economic measurements including job creation, regeneration and architectural excellence.
- Provide evidence of corporate social responsibility, community support and any engagement with parties

SECTION C Developments and Deals

The categories below are open to developments completed in Northern Ireland within the last year (1st July 2007– 30th June 2008). The panel will look for regeneration features, identified needs and demand for the development, whether or not it achieved and met the demand and what its social and environmental impact is.

Commercial Property Development of the Year Sponsored by L'Estrange & Brett

L'ESTRANGE
BRETT
SOLICITORS

Residential Property Development of the Year Sponsored by John McKee & Son Solicitors



To support your application for the Development of the Year categories you should:

- Provide evidence of the fitness for purpose, the overall social impact and aesthetics of the development.
- Demonstrate how you have delivered value for money.
- Provide evidence of occupancy/usage.

Investment Property Deal of the Year Sponsored by KPMG



This category recognises the most outstanding investment property deal completed either within or outside Northern Ireland in the last year.

To support your application you should:

- Identify the key aspects of the deal which demonstrate its success.
- Provide evidence of an imaginative approach to establishing the deal.

SECTION D Outstanding individuals

Young Property Agent of the Year Sponsored by A&L Goodbody



This award recognises the excellent work of young professionals either in the residential or commercial property sectors. This category is for property agents 30 years old and under on 1st November 2008 who make a valuable contribution to the companies they work for and show considerable promise as future leaders of the industry.

Applications must be made personally by the candidate. Your application should include a summary of your professional achievements (no more than four pages of A4) as well as a letter from your employer or a client supporting your application.

Property Personality of the Year Sponsored by Ulster Bank



This is a non-entry category which will be awarded by the judging panel based on significant contribution to the property industry (residential and/or commercial) by a Northern Ireland-based individual operating within the industry during the last year. This person will be chosen on the basis of proven performance and application of the highest standards in the property industry.

Rules and conditions for entries

1. The overall aim of these awards is to recognise and celebrate the success of individuals and organisations operating within the property industry across Northern Ireland. These awards are designed to be inclusive and accessible and will be presented at a gala dinner to be held in the Ramada Hotel on Thursday, 13th November 2008.
2. Awards will be available for 10 categories as detailed in this brochure.
3. The awards are open to all property agencies and businesses with the following restrictions:
Entries will be confined to organisations which are based in Northern Ireland or have a significant operating base here. Sponsors cannot enter the category they are sponsoring.
4. Entries must be made using the official entry form accompanied only by the information described.
5. The judging panel may rely on published information and facts that are in the public domain when considering entries. Shortlisted companies may be asked to provide verification of claims made. The opinion of the judging panel in all matters will be final and no correspondence will be entered into.
6. Organisations may enter as many of the award categories as they wish but they may only make one entry in each category. An official entry form and supporting documentation as outlined in the criteria for each category must accompany each entry. Entries which do not conform to this format may be excluded from the competition.
7. Information supplied may be used in the Belfast Telegraph Northern Ireland Property Awards supplement, edited and published by Independent News and Media Northern Ireland after the event.
8. Entries should relate to business activity falling within the period 1st July 2007 to 30th June 2008.
9. Additional items such as brochures etc may be included where appropriate. Responsibility for any such supporting materials cannot be accepted by Independent News and Media Northern Ireland, its agents or servants.
10. Entries must be received not later than 12 noon on Friday 17th October 2008. Entries must be sent to the competition administrators at the address shown on the entry form. Entrants are asked to return entry forms as soon as possible. The use of couriers or recorded delivery is recommended. No responsibility for non-delivery can be accepted by Independent News and Media Northern Ireland, its agents or servants.

Name of organisation making entry

Address

Tel/Fax

Email

Contact Name/Position

Type of business activity

Name of Parent Company (if applicable)

PLEASE TICK THE CATEGORY OR CATEGORIES ENTERED

- | | | | |
|--|--------------------------|--|--------------------------|
| Commercial Investment Agency of the Year | <input type="checkbox"/> | Residential Property Developer of the Year | <input type="checkbox"/> |
| Commercial Letting/Management Agency of the Year | <input type="checkbox"/> | Commercial Property Development of the Year | <input type="checkbox"/> |
| Residential Property Agency of the Year | <input type="checkbox"/> | Residential Property Development of the Year | <input type="checkbox"/> |
| Commercial Property Developer of the Year | <input type="checkbox"/> | Young Property Agent of the Year | <input type="checkbox"/> |
| | | Investment Property Deal of the Year | <input type="checkbox"/> |

Table reservations:

A table of 10 at the event is £950 + vat. Individual places are also available at £100 + vat per person. To apply for a table or places at the the Belfast Telegraph Northern Ireland Property Awards, please contact JPR.

ALL SUBMISSIONS MUST BE RECEIVED BY
12 NOON ON FRIDAY 17TH OCTOBER
AND SHOULD BE RETURNED TO THE
ADDRESS BELOW

Entry check list

Provide all information requested, including your contact details on the entry form provided. Your entry should be no longer than 4 sides of A4. Please supply 10 copies of your entry and entry form (Do not staple or bind your entry – simply securing the pages with a paper clip is sufficient.)

Contact:

c/o JPR
Sylvan House
232-240 Belmont Road
Belfast BT4 2AW
Tel: 028 9076 0066
Fax: 028 9076 0011
Email: mail@jprni.com